

BUSINESS SYSTEMS & TECHNOLOGY

Large Petroleum Company



ENGAGEMENT OVERVIEW

A leading petroleum company partnered with Alliance to modernize its business systems after its legacy ERP system reached end-of-life support. The company faced a host of operational inefficiencies, including complex integrations, manual workflows, and a lack of AP automation, vendor onboarding, and forecasting tools. The client needed a technology transformation that would streamline operations, improve reporting, and support strategic growth. Alliance was engaged to lead the systems selection, manage ERP implementation, and oversee the rollout of advanced planning solutions.

“

Alliance guided us through a complex ERP selection and implementation, helping eliminate inefficiencies and modernize key workflows. Their leadership gave us the tools and systems we need to operate more efficiently and scale with confidence.

-Chief Operating Officer

”

ALLIANCE SOLUTION

Led ERP system selection with a team of a VP, Director, and Project Manager to manage:

01

ERP System Evaluation

Selected NetSuite ERP after a thorough evaluation of stakeholders' needs while establishing a timeline and budget.

02

Oversaw Implementation

Managed the implementation along with client and 3rd party vendors, consolidating nine systems down to six.

03

Streamlined Processes

Integrated RAMP with NetSuite for streamlined AP processes

04

Enhanced Reporting

Maintained Solver for reporting while creating new automated reports for client.

CLIENT OUTCOMES

- Enabled scalable operations and strategic growth by modernizing core business systems and processes
- Increased operational efficiency through automation, reducing manual workload and integration complexity

[alliance]