

BUSINESS TRANSFORMATION

National Nonprofit Organization



ENGAGEMENT OVERVIEW

A national nonprofit, undergoing a pivotal shift in its funding model, recognized that its back-office operations were not equipped to support this evolution. They faced the dual challenge of downsizing their current operations while building a scalable infrastructure that could grow with future private funding.

Leadership needed an objective partner to evaluate its existing systems, identify gaps, and create a clear roadmap for the future. Alliance was engaged to conduct a comprehensive assessment across HR, Finance, Accounting, Fundraising, Legal, and IT, and to deliver a strategic plan that aligned back-office capabilities with the nonprofit's long-term vision.

“ Alliance gave us the objective perspective we needed. Their team was able to quickly identify where inefficiencies posed financial and operational risks and provided a clear, actionable plan for how to move forward. It's a resource we continue to rely on in guiding our transformation.

- Chief Financial Officer

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ALLIANCE SOLUTION

Alliance delivered strategic consulting support in the areas of:

01

Comprehensive Analysis

Reviewed the current state of HR, Finance, Accounting, Fundraising, Legal, and IT functions to uncover inefficiencies and risks.

02

Roadmap

Delivered a structured path for improving back-office capabilities while aligning with organizational goals.

03

Stakeholder Alignment

Partnered closely with the CFO and IT team to ensure leadership buy-in and departmental collaboration.

04

Independent, Objective Perspective

Provided unbiased documentation of process challenges, tied directly to financial and operational risk.

CLIENT OUTCOMES

- Delivered a full back-office maturity assessment with a prioritized future-state roadmap.
- Equipped leadership with a clear plan to reduce risk and gain efficiencies during the transition.
- Enabled the nonprofit to right-size operations while retaining scalability for future growth.

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