

# AI & ANALYTICS

Private Equity Organization



## ENGAGEMENT OVERVIEW

A private equity firm identified an opportunity to improve cash flow and operational efficiency within a recently acquired portfolio company. The organization's billing process was highly manual, requiring more than 20 days to generate and distribute customer invoices, creating delays in collections and increasing Days Sales Outstanding (DSO).

Alliance was engaged to design and implement an AI-enabled billing solution that would accelerate invoice generation, improve accuracy, and create a scalable process capable of supporting future growth.

[alliance]

## ALLIANCE SOLUTION

Alliance designed and deployed an AI-enabled billing solution that included:

01

**Extracting Billing Terms from Contracts**  
Automatically identified schedules, rates, milestones, and key invoicing requirements.

02

**Automated Billing Workflows**  
Streamlined billing processes from contract review through invoice generation.

03

**Applied Billing Logic**  
Applied contract-specific rules to ensure accurate and consistent billing calculations.

04

**Invoice & Billing Software Compatible**  
Generated structured invoice data ready for upload into existing billing platforms.

05

**Audit & Exception Log**  
Provided visibility into billing decisions, changes, and items requiring review.

## CLIENT OUTCOMES

- Reduced invoice processing time from more than 20 days to just 2-4 days, accelerating billing cycles and improving cash flow.
- Improved billing accuracy by reducing the risk of invoice errors, rework, and customer billing corrections.
- Created a scalable billing process that supports business growth without requiring additional back-office resources, allowing staff to focus on higher-value activities.