

BUSINESS SYSTEMS & TRANSFORMATION

Large Petroleum Company



CASE STUDY

ENGAGEMENT OVERVIEW

A leading petroleum company engaged Alliance to modernize its business systems as its legacy ERP platform approached end-of-life support. The organization was experiencing growing operational inefficiencies driven by complex integrations, manual workflows, and limited capabilities across accounts payable automation, vendor onboarding, and forecasting. These challenges created barriers to scalability, reduced visibility into financial and operational performance, and increased the burden on internal teams.

Alliance partnered with the client to lead a comprehensive technology transformation, beginning with system selection and extending through full ERP implementation and the rollout of advanced planning solutions. The focus was on simplifying the technology landscape, automating key processes, and establishing a more integrated and data-driven operating environment.

[alliance]

ALLIANCE SOLUTION

Led ERP system selection with a team of a VP, Director, and Project Manager to manage:

01

ERP System Evaluation

Selected NetSuite ERP after a thorough should be evaluation of stakeholders' needs while establishing a timeline and budget.

02

Oversaw Implementation

Managed the implementation along with client and 3rd party vendors, consolidating nine systems down to six.

03

Streamlined Processes

Integrated RAMP with NetSuite for streamlined AP processes

04

Enhanced Reporting

Maintained Solver for reporting while creating new automated reports for client.

CLIENT OUTCOMES

- Enabled scalable operations and supported strategic growth by modernizing core business systems and standardizing key processes.
- Increased operational efficiency through automation, reducing manual effort, improving data flow, and minimizing system integration complexity.