

# BUSINESS SYSTEMS & TRANSFORMATION

National Security Government Contractor



## CASE STUDY

### ENGAGEMENT OVERVIEW

A \$2B cybersecurity government contractor engaged Alliance to support a critical Costpoint implementation following a divestiture. With strict contractual deadlines to exit the divestiture agreement, the organization faced significant pressure after the original go-live date was delayed and required stronger program leadership to ensure successful execution.

The client sought experienced program management, change management support, and ERP subject matter expertise to prevent further delays, strengthen training and testing processes, and ensure accurate financial data migration ahead of the revised implementation deadline.

[alliance]

### ALLIANCE SOLUTION

Alliance delivered strategic consulting support in the areas of:

01

#### Program Leadership & Governance

Provided program management leadership, coordinating reporting to align stakeholders and maintain timeline accountability.

02

#### Change Management & Adoption

Developed and executed change management strategies, strengthening training, testing, and organizational readiness for the new system.

03

#### Costpoint Training & SME Support

Delivered deep Costpoint expertise and hands-on training to support system adoption and operational readiness.

04

#### Data Migration & Implementation

Guided data accuracy validation and supported implementation activities to reduce risk and ensure financial integrity.

### CLIENT OUTCOMES

- Enabled on-time exit from the divestiture agreement, avoiding additional costs and rework while achieving a Costpoint go-live.
- Accelerated post-implementation operations, completing the first post-go-live close within two weeks, faster than typical ERP implementation timelines.
- Reduced implementation risk and strengthened execution through accurate data migration, enhanced oversight, and cross-functional alignment meeting milestones.