

BUSINESS SYSTEMS & TRANSFORMATION

\$200M PE-Backed Platform



ENGAGEMENT OVERVIEW

After being acquired by a private equity firm, our client engaged Alliance to consolidate five acquired entities into a single, seamlessly integrated Unanet environment. The goal: deliver an efficient, organized, and on-time implementation to meet consolidated reporting requirements. Leveraging deep expertise in government contractor ERP best practices and the full capabilities of Unanet, Alliance designed for optimal performance, challenged the status quo for better long-term outcomes, and partnered closely with the client team to ensure strong adoption and system ownership.

“The Alliance team went above and beyond to meet my aggressive timeline, configuring our new Unanet environment and fully integrating us in under 8 months, including over \$200M in historical data from our contracts and majority-owned JVs. I couldn't have done it without them and am grateful for their incredible contributions to our financial system consolidation success.

-Chief Financial Officer

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ALLIANCE SOLUTION

To support this critical transition, Alliance helped with:

01

Integration Playbook

With extensive multi-entity integration experience, Alliance uses a proven Unanet Integration Playbook to streamline complex transitions and manage every detail.

02

Deep Expertise

Alliance's Unanet team brings over 25 years of combined experience, specializing in implementing and optimizing complex, large-scale organizations.

03

Value-added Partnership

Alliance delivers tailored Unanet implementations by listening, innovating, and optimizing for long-term client success rather than a one-size-fits-all approach.

CLIENT OUTCOMES

- **Unified System Integration** – Consolidated five disparate companies from multiple ERPs into one fully integrated Unanet system in just 10 months.
- **Empowered Client Team** – Trained the client's staff for confident, independent system use, minimizing the need for post-go-live support.

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