

HUMAN CAPITAL SOLUTIONS

Private Equity Cloud Services Company



ENGAGEMENT OVERVIEW

A venture-backed cloud services company specializing in aerial intelligence needed to rapidly scale its technology organization to meet growing client demands and aggressive product development goals. With nearly two dozen open roles across engineering, DevOps, UI/UX, product, and API development, plus the need for interim support across key business systems like Salesforce and Microsoft, the company turned to Alliance for a fast, flexible staffing and executive search solution. The engagement required a partner who could move quickly, adapt to evolving priorities, and deliver high-quality talent across a wide range of technical skill sets.

[alliance]

ALLIANCE SOLUTION

As a fully integrated talent partner, Alliance delivered strategic services like:

01

Targeted Executive Search

Filled key leadership roles to guide the direction, performance, and scalability of the product and engineering teams.

02

Specialized Direct Hire Support

Delivered high-performing candidates across roles such as software development, DevOps, UI/UX, and API integration.

03

Flexible Interim Staffing

Provided technical consultants to support business systems needs, including Salesforce and Microsoft tools, enabling faster execution.

04

Embedded Collaboration

Integrated into communication platforms and team cadences, ensuring real-time feedback, alignment, and agility.

CLIENT OUTCOMES

- Completed 24 technical hires in under ten months, rapidly building out a high-performing Product and Engineering organization.
- Enabled the company to meet critical design and development milestones by aligning top talent with key business priorities.