

MERGERS & ACQUISITIONS

Leading Technology & Professional Services Organization

CASE STUDY

ENGAGEMENT OVERVIEW

A leading technology and professional services organization had grown through acquisition but was looking to gain operational efficiencies. The parent company and its newly acquired entity operated on two separate ERP systems with misaligned processes that created barriers to efficiency, scalability, and long-term growth. Leadership recognized the need to unify its people, processes, and technology to enable a fully integrated operating model that could support the current business and serve as a strong foundation for future expansion.

ALLIANCE SOLUTION

To support this critical transition, Alliance helped with:

01

Acquisition Integration Leadership

Led the integration of the acquired business into the parent organization, aligning across systems, processes, people, and culture.

02

Comprehensive ERP Integration

Managed the ERP consolidation through assessment, planning, design, configuration, data migration, testing, and deployment.

03

Project Management

Provided experienced PMs to oversee all workstreams and helped execute a plan to drive adoption and engagement.

04

Strategic Risk Mitigation

Leveraged deep expertise to drive stakeholder engagement, ERP knowledge, and user adoption.

CLIENT OUTCOMES

- Completed full ERP and operational integration on time and within budget.
- Achieved a single, unified operating model across people, processes, and technology.
- Established a scalable platform to support future growth and improve organizational agility.

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