

# MERGERS & ACQUISITIONS

Technology & Security Solutions  
Company

## ENGAGEMENT OVERVIEW

A rapidly scaling technology and security solutions company preparing to be acquired by a publicly traded buyer needed to meet the PCAOB audit standards and SEC-level reporting requirements; a significant leap from its private company reporting practices. With tight timelines, the finance team faced complex technical accounting adjustments, SEC disclosure requirements, and the need to reverse several private company accounting alternatives to align with public company standards. The company partnered with Alliance to provide deep technical accounting expertise, audit readiness support, and comprehensive project management to ensure all deliverables were completed for the acquiror's proxy filing.

[alliance]



## CASE STUDY

## ALLIANCE SOLUTION

To support with this critical transaction

Alliance provided:

01

### Technical Accounting Support

Reversed private company alternatives (goodwill, leases), addressed impairment, revenue recognition, CECL, and stock-based comp.

02

### Financial Statement & Audit Readiness

Prepared and revised audited/interim financials, updated trial balances, ensured GAAP/SEC compliance, and supported PCAOB audit prep.

03

### MD&A and SEC Reporting

Drafted the MD&A for the acquiror's proxy, built supporting analyses, and coordinated timely SEC deliverables.

04

### Strategic Project Management

Led multiple workstreams, aligned stakeholders, and drove issue resolution to meet aggressive deadlines.

## CLIENT OUTCOMES

- Completed PCAOB audit support and SEC reporting within the eight-week deadline.
- Delivered audited financials and MD&A ready for the acquirer's proxy filing, enabling a smooth transaction close.
- Reduced risk and accelerated execution with an experienced five-person Alliance team.